

TALK TO GRIDWORKS FOR A NEW STANDARD IN PRODUCT SUPPLY AND ADVICE

SHANK PARAMANATHAN

MOB: +6421 968780
Email: shankp@gridworks.co.nz

Shank's previous experience at HV Power, where he had responsibility for supporting the expanding A.Eberle, Horstmann and Siemens product lines, is a valuable addition to Gridworks' customer support capabilities.

As a key account manager for HV Power with customers on both sides of the Tasman, he has been at the forefront of strategies to adopt innovative products and solutions. Shank's qualifications in Electrical/Electronics Engineering and Operations Management and his experience in substation design before joining HV Power and then Gridworks have provided him with broad-scale experience.

There are few professionals in the industry who can match his ability to see a project from multiple angles, enabling a thorough approach to solutions development and product specification.

"Excellence in power networks will be gained through a combination of the deep experience that resides in the organisations responsible for safety and supply integrity, and the exciting opportunities presented by emerging technologies."

Shank Paramanathan

DWAYNE TAYLOR

MOB: +6427 4478419
Email: dwaynet@gridworks.co.nz

Dwayne was a key appointment for Gridworks. His exposure to significant electricity distribution projects while at CSL as the National Manager – Power, ensures that our customers can have absolute confidence in both his technological knowhow and his incisive understanding of the business drivers behind their decision making.

With over 30 years' experience in the electrical and electricity supply Industry he brings unrivalled industry and product knowledge to Gridworks. As a qualified electrician he can employ a genuine appreciation of the concerns teams have in the field as they are tasked with deploying increasingly advanced solutions. And as a participant in numerous network enhancement projects he can also deliver cogent insights to the strategic planning that's paving the way for world-class electricity distribution.

"Innovation and continuous improvement are the only way forward. Technological advancements and innovative products are allowing networks to reduce installation time, reduce the potential for human error and speed up reinstatement time after a fault – all while lowering costs."

Dwayne Taylor

GRIDWORKS
www.gridworks.co.nz

GRIDWORKS

EXCELLENCE IN POWER SOLUTIONS



COMPREHENSIVE, INFORMED AND PROACTIVE. YOUR PRODUCT SUPPLIER AND ADVISER DRIVING EXCELLENCE IN POWER SOLUTIONS

Gridworks brings together the range, expertise and commitment that are vital to meeting your commitments to electricity supply and safety. We are the team that's setting new standards for the industry.



Delivering unparalleled expertise to help you meet your compliance and SAIDI obligations



Committing to innovation leadership in the quest for continuous improvement



Supporting a partnering culture that believes knowledge sharing benefits all of us

GRIDWORKS

THE PARTNERSHIP TO DELIVER EXCELLENCE

CSL and HV Power are two of the country's most respected advisers and suppliers to the electricity supply sector. By combining their knowledge and resources in Gridworks, they are bringing together the industry insight, product range and service excellence that electricity supply organisations and contractors have been looking for.

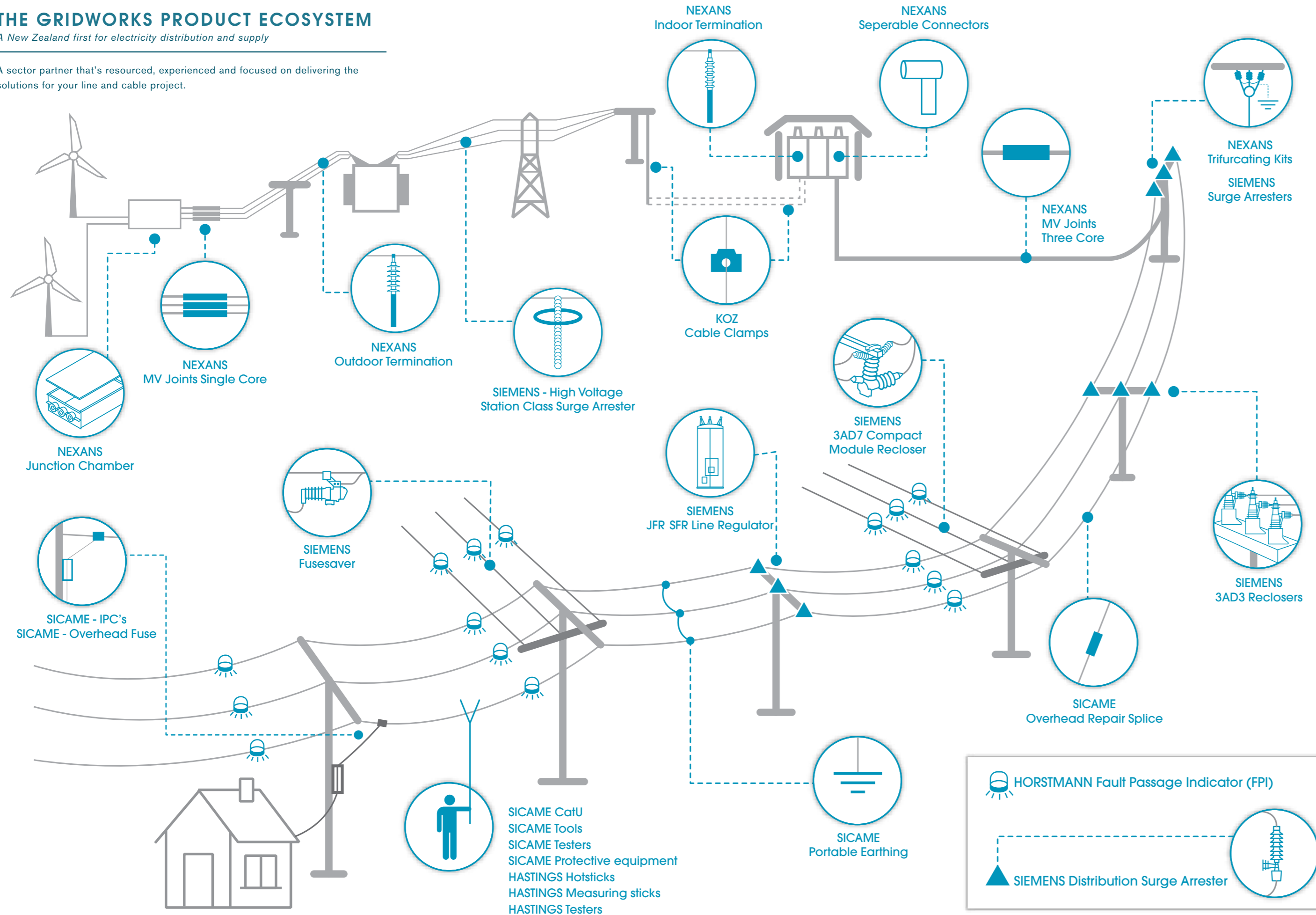
CSL and HV Power will continue to be dominant forces in their respective fields, providing industry leadership in key electricity distribution areas. Gridworks will draw on the significant knowledge resources of CSL and HV Power and the strong relationships these organisations have built with the world's leading electricity distribution brands to provide a focused response to the specific requirements generated by line and cable projects.



THE GRIDWORKS PRODUCT ECOSYSTEM

A New Zealand first for electricity distribution and supply

A sector partner that's resourced, experienced and focused on delivering the solutions for your line and cable project.



PRODUCTS

OVERHEAD NETWORKS

We have a comprehensive portfolio of products to enhance overhead networks, from overhead hardware and fuses to intelligent equipment that helps identify and isolate faulty sections of an overhead network, plus equipment that will help to eliminate identified faults safely.

CABLE NETWORKS

Enhancing cable networks with New Zealand's most extensive solution offering, from intelligent equipment that helps identify and isolate faulty sections of the cable network, to equipment for reliable jointing and termination.

COMPENSATED NETWORKS

There is an increasing demand to reduce the number of supply interruptions experienced by consumers. For network owners this means statutory requirements to meet minimum SAIDI and CAIDI standards. A Compensated Network helps to do this and substantially improve service delivery by enabling the continued safe operation of the network in the presence of earth faults.

EARTHING

Portable Earthing Devices (portable earths) are personal protective devices to protect workers should the high voltage equipment they are working on be re-energised. If a conductor is energised inadvertently, a portable earth will provide a controlled path for the current away from an exposed worker. This allows short-circuit detection equipment to operate and disconnect the supply quickly, minimising the voltage rise and reducing the chance of electric shock.

TOOLS

Gridworks equips professional cable jointers with a complete range of cable preparation tools and personal safety equipment. We can advise on and supply Hotstick fittings, including hot and measuring Sticks and Hotstick-operated current and voltage detectors. Our large selection of tools for rigging, lifting and line-mechanics includes emergency universal wire cutters, tree trimmers and pruning saws. Plus our safety portfolio has everything you need, from insulated blankets, floor mats, line guards and insulating hoods to Arc flash equipment and gloves.

SERVICES

PRODUCT INSTALLATION TRAINING

Gridworks brings a partnering culture to the industry that sees knowledge sharing with our customers as an essential element in service provision. Our commitment to providing the expertise and training to use the products we supply is total. In doing this, we offer comprehensive training services that meet the stringent expectations of the internationally renowned brands we work with.

SERVICE LEVEL AGREEMENTS

Gridworks offers tailored Service Level Agreements (SLAs) to our customers, to reflect their specific operational requirements. Our customers find that having an SLA in place provides confidence in areas such as holding emergency spares, minimum stock levels and guaranteed delivery times.

Gridworks is proud to build on an existing and close association with these world-leading brands. The long-term partnerships and extensive product knowledge gained by CSL and HV Power through numerous projects is now a shared heritage that will continue to benefit Gridworks customers.

